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A Turnkey Update...

Microsoft Dynamics GP 10.0 Feature Pack

In the past, Microsoft has released Enhancements or Extensions to each of their releases. These are additions to the full versions that were released the previous year. For Microsoft Dynamics GP 10.0, it is being referred to as a Feature Pack. It includes four key components:

Service Pack 2: The super Service Pack 2 will consist of ordinary problem resolutions along with feature and functionality additions. Functionality is added in Analytical Accounting, Field Service, Project Accounting, Reporting

and more.

Microsoft Office PerformancePoint Server 2007 Integration to Microsoft Dynamics GP: Microsoft Dynamics GP will provide an integration to Office PerformancePoint Server 2007. Office PerformancePoint Server is a complete performance management application which includes business scorecarding functionality (monitoring, analytics, reporting and planning) that enables companies to more effectively plan and manage their businesses.

Rapid Implementation Tools: The Rapid Implementation Tools consists of Rapid Install, rapid Migration Tool and Rapid Configuration Tool. These tools are designed for fast, flexible setup configurations, rapid data migration and simplified installations.

Microsoft Dynamics Mobile Development Tools Integration: The Microsoft Dynamics Mobile Development Tools enable Microsoft partners to develop and customize mobile applications. The Mobile Development Tools make it easy to extend the existing functionality to benefit users with a need to work in mobile environments. Microsoft Dynamics GP will have an integration to this tool.

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Become a Microsoft Dynamics Customer Reference

The Microsoft Dynamics Customer Reference Program highlights the real-life results of customers successfully using Microsoft Dynamics solutions and shares them in a variety of ways across the industry and the broader marketplace. You can participate in as many or as few activities as you wish, depending upon the level of involvement in which you are interested. Engagements include activities such as case studies, press and/or analyst interviews, event speaking, webcasts and customer-to-customer calls, to name a few.

Microsoft has a dedicated team which will manage the process and streamline communication. They understand your time is valuable, which is why we allow you to pick and choose the reference types in which you would like to participate.

By taking part in the Microsoft Dynamics Customer Reference Program, your business can benefit from increased exposure to diverse audiences and help influence organizations around the world. You'll have an opportunity to:

- ⇒ Promote your company
- ⇒ Build industry networks
- ⇒ Enjoy a closer relationship with Microsoft

If you would like to participate in this program, please contact Turnkey at (636) 777-4110.

Knowledge Base Search Tips: Smarter Searching Equals Better Results

Knowledge Base serves as a valuable support resource. Follow these helpful tips to obtain the best search results when you're looking for information.

Add Clarity: If you have a specific message, then make a specific inquiry. Typing your error message plus the module name will narrow your search and save you needless time spent searching through countless results.

Use Quotation Marks: By enclosing a phrase in quotation marks, only the entries that contain those exact words in that order will appear.

Use the Default with Discretion: The default setting for 'Using' is set to "Any of the words entered" which means any Knowledge Base entries that contain any of the words you typed in will be included in the results list.

Spell Out Words: The Knowledge Base search engine doesn't always recognize acronyms like GL or POP. To be safe, write out every word.

Be Unique: Don't settle for a few vague words that are nearly applicable to every category. With thousands of documents contained in the search engine, be choosy with your words.

Be Patient: Searching may require adding or removing a couple of words. But spending a few minutes to get the right phrase is ten times better than spending an hour sifting through 100 results for the answer you're looking for.

Double-check Spelling: Mistakes happen. Don't be afraid to review your entry to make sure you didn't fumble over your typing in a couple spots.

Use the Feedback Tool Wisely: The feedback tool located in the lower right corner of the Knowledge Base page is used to rate the search engine, comment on your search experience or offer suggestions for improvement. Your comments are delivered anonymously so individuals shouldn't expect responses.

End of the Line: If all else fails, submit a new support request or contact Turnkey Technologies at (636) 777-4110.

Microsoft Dynamics CRM Now Available to Microsoft Dynamics GP Business Essentials (BE) Customers

As of June 2, 2008, Microsoft Dynamics CRM will be available to new and existing customers of the Microsoft Dynamics GP BE Edition. The difference between the new Microsoft Dynamics CRM available with BE and the current Advanced Management (AM) offering, is that BE Edition customers will license Microsoft Dynamics CRM Professional Server for the full license fee; whereas AM Edition and Professional Edition customers receive a Microsoft Dynamics CRM Server license included in their Foundation Pack at no additional charge.

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The value of customer facing software applications is growing. Turnkey has a client that built their own customer portal for Dynamics GP. Based on the thoughtful approach that was taken during the design phase, this portal has an amazing look and feel (usability). The customer can shop, enter and approve orders, inquire, reprint invoices, and much more. The big return is the capacity independence that this customer facing application provides to the company, not to mention the immediate customer service the customer receives. Supplier facing collaboration applications seem to be lagging behind the employee and customer collaboration.

The Microsoft Dynamics GP ERP solution offers a variety of off-the-shelf employee, customer and supplier facing collaboration applications. In addition to available packaged applications, many companies are creating custom Sharepoint sites specific to their business needs. Feel free to email me to discuss collaboration ideas that your company might be considering - cgherardini@turnkeytec.com.

Microsoft Dynamics Promotions:

Sage Promo H1 FY09

June 30, 2008 through December 19, 2008
Sage Software users may take 25% off each Microsoft Dynamics GP Advanced Management or Business Essentials user purchased. Minimum purchase of 2 users, including the "Foundation Pack".

Right Size Promotion H1 FY09

June 30, 2008 through December 19, 2008
New customers purchasing Microsoft Dynamics GP Advanced Management can receive 1 free user with the purchase of 6 users or 2 free users with the purchase of 11 users.

BOM and eBanking on BE: A Microsoft Dynamics GP Promotion for H1 FY09

August 4, 2008 through December 19, 2008
New Microsoft Dynamics GP Business Essentials customers can receive Bill of Materials and eBanking modules. The promotion is comprised of free BOM and eBanking modules to install on the server for use by all licensed users with the purchase of 4 or more BE user licenses.

LMT Sales Offer for Microsoft Dynamics GP

June 30, 2008 through December 19, 2008
Microsoft Dynamics GP customers currently on Module Based Licensing can transition to Business Ready Licensing and receive up to a 25% discount on the License Model Transition fee.

Renewal Loyalty Offer for Microsoft Dynamics GP

Now through December 19, 2008
Customers with 3 years or more in tenure and currently on a service plan can avail themselves of a \$500 loyalty coupon that can be applied to any license purchase at the time of renewal. Minimum purchase of \$2,500 is required.

Human Resources and Payroll Sales Offer for Microsoft Dynamics GP

June 30, 2008 through December 19, 2008
For Microsoft Dynamics GP customers licensed under Module Based Licensing Professional Edition or Business Ready Licensing:

Receive up to 20% off on Human Resources and Payroll modules purchases over \$5,000

For Microsoft Dynamics GP customers licensed under Module Based Licensing Standard Edition:

Receive up to 20% off on Human Resources and Payroll modules purchases over \$3,000

As an additional benefit, Microsoft Dynamics GP customers licensed under Module Based Licensing or Business Ready Licensing can receive up to a 20% discount on a PTO manager module purchase.

Microsoft Dynamics GP Modules:

Benefit Self Service	Advanced Payroll
Employee Count	Payroll Connect
Employee Pay	Payroll Direct Deposit
Employee Profile	PTO Manager
Federal Magnetic Media	Recruitment
Human Resources	Skills and Training
Advanced Human Resources	Time and Attendance
Payroll	HRM Self Service Suite

IMPORTANT NOTE:

To receive these newsletters and other important Turnkey notices electronically, visit www.turnkeytec.com and join the Turnkey e-Community.

Turnkey Microsoft Dynamics GP User Group Meeting September 11, 2008

1pm –4:30pm

To register:

www.clicktoattend.com with code 130283

Need Support? Email
consulting@turnkeytec.com

Please visit our
newly designed website,
www.turnkeytec.com
and let us know what you think!

From the Presidents Desk...

Collaboration – sharing, working together...

Collaboration must be a core principle for any business that strives to do more than just survive in the years ahead. The rules of engagement around customer service are changing quickly and business leaders must carefully plan for effective and efficient collaboration between employees, customers and suppliers in order to remain profitable and competitive.

My role as an ERP solution provider, allows me to share the vision of collaborative workspaces as presented by Microsoft and a number of other providers. Employee collaborative workspaces are emerging built on Microsoft Sharepoint or Microsoft Office Sharepoint Server platforms. The Microsoft Sharepoint solution provides a key requirement – the ability to **secure** all of the structured and unstructured content an organization wishes to share. What do we really want to share? Excel documents, word documents, design documents, work papers, financial reports, project management data, business intelligence objects, etc.

The technology is available today to **secure, deploy, route, and trace** organizational content and resources that need to be shared. Employees can check-out, update and check-in shared documents. Roles based security provides employees access only to the content applicable to their role in the organization.

Legacy employee collaboration technology resembles: 1) folders on a network where people save and retrieve files from; 2) emailing documents around; 3) shared whiteboards containing ideas, tasks, etc. in common areas.



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