

Customer:

MTM, Inc.

Web Site:

www.mtm-inc.net

Location:

St. Louis, Missouri

Industry:

Healthcare



Highlights:

- Detailed reports and BI for optimizing operations and decision-making.
- Streamlined contract management
- Efficient and automated Accounts Payables
- Improved transportation management

“ From an executive perspective, Microsoft Dynamics GP provides a central location to store data and allows me to easily access information and drill down into data for better forecasting. ”

- VP of Finance, MTM

The Situation

At the core of Medical Transportation Management, Inc. (MTM) lies the goal to develop innovative solutions for accessing healthcare, increasing independence, and connecting community resources as cost-effectively as possible. For MTM to deliver on these goals, they too needed a solution for accessing business information. They were working with an outdated MAS accounting solution that could not provide the level of detail they required from their reporting. MTM needed technology that not only facilitated their goals, but provided the best means of doing so.

After evaluating multiple solutions, Microsoft Dynamics GP was chosen over NetSuite and JD Edwards for its detailed level of financial reporting and Business Intelligence (BI) that MTM needed to optimize its operations, allocate its resources, and manage its extensive documentation requirements.

The Solution

Microsoft Dynamics GP was chosen over other products like JD Edwards and NetSuite for clear reasons: GP provides the reporting functionality they needed, it works the way people do, and it offers a menu of peripheral benefits and features that MTM could apply for additional improvements. With Microsoft Dynamics GP, MTM was getting more than a reporting solution. They were getting a catalyst for business improvement.

To implement the solution, MTM needed a partner with experience not only in Dynamics GP, but in how it can be applied to the healthcare industry. They chose Turnkey Technologies, Inc., the largest Microsoft Dynamics partner in the Missouri and the Southern Illinois region, for their successful track record and experienced focus on ERP for healthcare.

"If we have a question related to Dynamics GP, we know who to go to. The Turnkey team responds quickly to our needs. If a consultant doesn't immediately know the answer, they go the distance to find a resolution. It's a very beneficial and positive partnership."

- VP of Finance, MTM, Inc.

About Turnkey:

Turnkey Technologies, Inc. is a Gold Microsoft Dynamics ERP and Gold Microsoft Dynamics CRM certified partner with a focus on helping businesses reach their full potential. Turnkey offers comprehensive services, including pre project analysis, solution implementation, customization, data conversion, cloud hosting, training and support.

- Over 20 years of experience
- Fully equipped training centers
- Top 10 Microsoft Dynamics partner (Sourcing Line)

Contact us:

Turnkey Technologies, Inc.
14 Research Park Dr.
St. Charles, MO 63304
888-876-5393
www.turnkeytec.com

MTM utilizes multiple modules for a number of benefits in Dynamics GP. From reducing administrative task work, to executing contracts, to gaining a better view of their business and more control over finances, Dynamics GP helps MTM optimize numerous aspects of the business.

The Results

Improved Contract Management

Between HMOs, state government entities and local governments, the company juggles multiple, complex contracts simultaneously each day. Because the management of these contracts is tied so closely to MTM's chart of accounts (COA), Turnkey developed a custom interface to serve MTM's operational needs. Automated terms and calculations reduce the time spent managing contracts. Now, less time is required for tasks such as maintaining contract status, enforcing terms and services, and tracking limits, end dates, renewals and adjustments. As a result of developing the custom interface, reporting this information is now possible at the financial level.

Better Financial Control over the Business

With a complete set of tools for digging deep into and querying their data, MTM has virtually endless ways to slice, dice and view their business for meaningful insights and confident decision-making. This equates to more efficiency, smarter strategies, greater profitability, and a clearer vision of short-term and long-term business goals.

Efficient and Automated Accounts Payable

Complex Accounts Payable tasks that were previously completed by another solution are now automated with payment scheduling, account control, easy reconciliation, real-time statistical history, and check printing. Using a custom module in Dynamics GP, MTM can track vendors and partners to manage payment terms, credit limits, and new products or services.

Real-Time Reporting

MTM uses Dynamics GP's reports to provide real-time and detailed financial information. User-specific Dashboards enable employees to quickly review and manage data to guide processes that support the company's overall business initiatives.